



# ONLY 18% OF AMERICANS SPEAK A SECOND LANGUAGE OTHER THAN ENGLISH

• UK: 39%

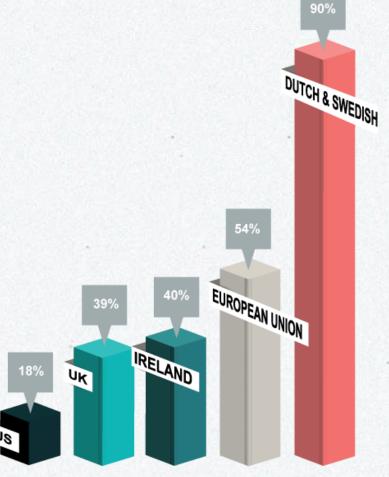
• Ireland: **40**%

• European Union: **54%** 

Dutch and Swedish: 90%

# WHY? LACK OF INTEREST OR ABILITY?

 Failure of US Public Education, Rosetta Stone, and other large language training companies





## **DISPELLING A MYTH: LACK OF INTEREST**

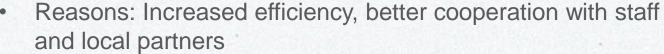
- 70% of American parents agree that their children need a
  2nd language to succeed
- Only 7 States have a foreign language requirement
- Yet 44% of US students choose a language as an elective





## **AMERICA INC.**

- US Business needs multi-lingual employees
- UK loses 3.5% of GDP to language deficit
- Larger US deficit = Larger GDP loss



- Respect from employees and colleagues
- Multilingual employees paid 5-20% more





## **US GOVERNMENT**

# **Government Need for Foreign Language Speakers**

- •Embassy, Consulate, Military
- Restoring America's image
- Bolstering diplomatic relations



- •Early 2000's US Government begins spending on foreign language programs
- •2012: Government cut spending on language programs by 40%
- Other Failures:
  - Outdated material
  - Poor teaching quality
  - Inadequate classroom time

**Proof:** 75% of Americans have studied a foreign language in school; 18% of us speak that language today





# **PROBLEM**

#### **US Public Education and Berlitz Have Failed**

- Not customizable
- Outdated non-interactive material
- Non-native speakers
- No schedule flexibility

#### Rosetta and Pimsleur Have Failed

- No teacher
- Not customizable to student
- Not customizable to language
- No cultural training
- Not interactive





# **SOLUTION**

# **Technology**

- 81% of Americans own laptop
- 65% own smartphone
- 48% own tablets
- 32% of students have taken online courses





# **TECHNOLOGY ALONE WON'T SOLVE THE PROBLEM: SOLUTION**

# Blended Technological Learning of "blendTech"

- Combines traditional face-to-face with advanced technology
- Chinese teachers from China to students in the US
- On-screen interactive modern content
- Customizable courses to increase interest
- Cultural training



This will lead to the language revolution in the US, transforming the "*Ignorant American*" into the "*American Polyglot*"

